



### AT PEAK SEASON



# **DECEMBER 6, 2023**

# **CROP UPDATES**

As harvests roll on in the Southwestern Desert regions supplies and quality remain in generally good shape, warm days and cool nights have created excellent growing conditions and current stands are strong overall. There have been some temperature swings recently with some heat and then cooling down significantly. This has created longer cores in some current leafy green fields, especially romaine along with red and green leaf. (Read More)

### **WEATHER**

<u>Arizona</u> - High pressure over Arizona will cause near-record temperatures in Greater Phoenix by midweek, with upper 70s-80 degrees expected. Lows will be in the upper 30s, with temperatures dropping to mid-60s to low 70s by Saturday.

<u>California</u> - On Tuesday, high pressure will bring colder mornings and warmer afternoons, with lows in the mid-30s south of King City. A low-pressure system arrives Wednesday, bringing light to moderate showers. As skies clear, temperatures will drop.

<u>Florida</u> - A cold front is expected to bring cooler air and frost to Northern Florida, with increased shower chances over the weekend due to warm temperatures.

<u>Mexico</u> - Tuesday and Wednesday are expected to be mostly dry, with isolated showers and t-storms on Thursday. Temperatures will reach low 60s to near 70 through the weekend.

# **FREIGHT**

The lack of westbound backhauls from major US cities is creating a demand for trucks, especially in the California growing regions. The truck market in the Pacific Northwest is expected to remain active. There will be a high demand for trucks over the Christmas holiday season.



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A

Commodity/Region

Supply Price Quality

**\$\$**\$



### **Apples**

Hudson, New York (September -June)

Steady

Good

### Commodity/Region

Supply Price Quality



## Berries (Blackberries)

California (Year Round)	Steady	<b>\$\$</b> \$	Fair
McAllen, Texas (October-May)	Steady	<b>\$\$</b> \$	Fair



### <u>Asparagus</u>

Caborca (Year Round)	Light	<b>\$\$</b> \$	Good
Ciudad Obregon (Year Round)	Steady	<b>\$\$</b> \$	Fair
Peru (Vear Round)	Steady	<b>\$\$</b> \$	Good



# Berries (Blueberries)

_	California (Year Round)	Steady	<b>\$\$</b> \$	Good	
	Dover, Florida (Year Round)	Steady	<b>\$</b> \$\$	Good	
	McAllen, Texas (October-May)	Steady	<b>\$\$</b> \$	Good	_



### **Avocados**

Mexico	Steady	<b>\$\$</b> \$	Good
(Year Round)		***	



# **Berries (Raspberries)**

California (Year Round)	Steady	<b>\$</b> \$\$	Good
Dover, Florida (Year Round)	Steady	<b>\$\$</b> \$	Good
McAllen, Texas (October - May)	Steady	<b>\$\$</b> \$	Good



# **Bell Peppers**

California (May-October)	Light	<b>\$\$</b> \$	Fair
Florida (November - May)	Steady	<b>\$\$</b> \$	Good
Mexico (November - May)	Light	<b>\$\$</b> \$	Good



# <u>Berries (Strawberries)</u>

California (Year Round)	Light	<b>\$\$</b> \$	Poor
Dover, Florida (Year Round)	Steady	<b>\$\$</b> \$	Good
McAllen, Texas (October-May)	Steady	<b>\$\$</b> \$	Good

Commodity/Region

Supply Price Quality



### **Broccoli**

Mexico (Year Round)	Steady	<b>\$\$</b> \$	Fair
Santa Maria, California (Year Round)	Steady	<b>\$\$</b> \$	Fair
Yuma, Arizona (November-May)	Steady	<b>\$\$</b> \$	Fair





### **Celery**

Oxnard, California (Year Round)	High	<b>\$\$</b> \$	Good	
Yuma, Arizona (December - April)	Steady	<b>\$\$</b> \$	Good	



# **Brussel Sprouts**

Mexico (December-August)	Steady	<b>\$\$</b> \$	Fair	
Salinas, California (July-December)	Steady	<b>\$\$</b> \$	Fair	



# Citrus (Lemons)

CA Desert/Yuma (October - February) Steady \$\$\$ Fair



#### **Carrots**

Kern County, California (May-July) (October-February)

t **\$\$\$** 

Good



# <u>Citrus (Limes)</u>

Veracruz (Year Round)

Steady

**\$\$**\$

Good



### **Cauliflower**

Mexico (Year Round)	Steady	<b>\$\$</b> \$	Fair
Yuma (November - May)	Steady	<b>\$\$</b> \$	Fair
Santa Maria, California	Steady	<b>\$\$</b> \$	Fair



# <u>Citrus (Oranges)</u>

San Joaquin Valley (Year Round)

Light

\$\$5

Good

A

Commodity/Region

**Supply Price Quality** 



### **Cucumbers**

Florida (November - May)	Light	\$\$\$	Good	
Mexico (November - May)	Steady	<b>\$\$</b> \$	Good	

Commodity/Region

Supply Price Quality



# **Grapes (Red)**

San Joaquin Valley	Steady	<b>\$\$</b> \$	Good
(June-December)			



# **Eggplant**

California (May-October)	Light	<b>\$\$</b> \$	Good
Georgia (June - October)	Steady	<b>\$\$</b> \$	Good
Mexico (November - May)	Steady	<b>\$\$</b> \$	Good



# **Green Onions**

Mexico	Charak	**	0
(Year Round)	Steady	<b>\$</b> \$\$	Good



#### <u>Garlic</u>

(Year Round)	Steady	<b>\$\$</b> \$	Good
Bakersfield, California (Year Round)	Steady	<b>\$\$</b> \$	Good
Gilroy, California	Steady	<b>\$\$</b> \$	Good



### <u>Kale</u>

(Year Round)	Steady	<b>\$\$</b> \$	Good	
Oxnard, California (Year Round)	Steady	<b>\$\$</b> \$	Good	
Yuma, Arizona (November- May)	Steady	<b>\$\$</b> \$	Good	_



# <u>Grapes (Green)</u>

San Joaquin Valley	Steady	<b>\$\$</b> \$	Good	
(June-November)				



# Lettuce Iceberg

Mexico (Year Round)	Steady	<b>\$\$</b> \$	Good
Santa Maria, California (March-December)	Light	<b>\$\$</b> \$	Fair
Yuma, Arizona (November-May)	Steady	<b>\$\$</b> \$	Good

Commodity/Region

**Supply Price Quality** 



## **Lettuce Leaf**

Mexico (Year Round)	Steady	<b>\$\$</b> \$	Good	
Oxnard, California (Year Round)	Steady	<b>\$\$</b> \$	Good	
Yuma, Arizona (November-May)	Steady	<b>\$\$</b> \$	Good	

Commodity/Region

**Supply Price Quality** 



## Melon (Watermelon)

Arizona	Steady	<b>\$\$</b> \$	Fair
(June-July) (October-November)	ocoday	ΨΨΨ	T dil



## **Lettuce Tender Leaf**

Mexico (Year Round)	Steady	<b>\$\$</b> \$	Good
Oxnard, California (Year Round)	Steady	<b>\$\$</b> \$	Good
Yuma, Arizona (November-May)	Steady	<b>\$\$</b> \$	Good



# **Mushroom**



# Melon (Cantaloupe)

Arizona (June-July) (October-November)	Light	<b>\$\$</b> \$	Fair	
Central America	Steady	<b>\$\$</b> \$	Good	



# <u>Onions</u>

South Texas (July-April)	Light	\$\$\$	Fair
Tri-Cities, Washingto (July-April)	n High	\$\$\$	Excellent
Eastern Oregon/Parr (August-April)	ma, ID High	\$\$\$	Excellent
San Joaquin Valley (May-August)	Light	\$\$\$	Fair
Hatch, New Mexico (July-April)	Light	\$\$\$	Fair



# Melon (Honeydew)

Arizona (June-July) (October-November)	High	<b>\$</b> \$\$	Good
Central America (December - May)	Light	<b>\$\$</b> \$	Good



### <u>Pears</u>

Hood River, Oregon (August-July)	Steady	<b>\$\$</b> \$	Good	
Yakima, Washington (August-July)	Steady	<b>\$\$</b> \$	Good	

A

### Commodity/Region Supply Price Quality



# **Pineapples**

Costa Rica		***	
(Year round)	Light	<b>\$\$</b> \$	Good



### **Potatoes**

Bancroft, Wisconsin (August-July)	Steady	<b>\$</b> \$\$	Excellent
Idaho Falls, Idaho (August-July)	High	<b>\$</b> \$\$	Excellent
Monte Vista, Colorado (August-July)	Steady	<b>\$</b> \$\$	Excellent
Pasco, Washington	High	<b>\$</b> \$\$	Excellent



# **Squash**

Florida (November - May)	Light	<b>\$\$</b> \$	Good	
Mexico (November-May)	Light	<b>\$\$</b> \$	Good	_



## **Stone Fruit**

San Joaquin Valley (May-October)	Steady	\$\$\$	Fair	
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### Commodity/Region Supply Price Quality



### **Tomatoes**

Baja California (Spring/Summer-November)	Light	\$\$\$	Good	
Mexico (Year Round)	Light	\$\$\$	Good	
Florida (November-May)	Light	\$\$\$	Good	_



The market remains "supply exceeds demand" from coast to coast. Some orchards particularly in lesser apple growing states like West Virgina are going unharvested. Cosmic Crisp now shipping but the size profile on the crop is very large and foodservice sizes are going to be scarce.



As a result of cooler weather and upcoming holidays, Mexican asparagus supply is slowing down. Over the past several weeks, volume has been flushing in from Southern Baja, both Constitucion and Loreto, and is now leveling out. Due to the uncertainty of our future supply from Baja California del Sur, AD LID prices have been quoted in the \$26.00 - \$28.00 range. Sonora is harvesting, but the colder weather and wind are limiting production. Caborca and Hermosillo harvests will slow down in mid-late December, depending on how cold it gets at night. They are already in the mid-40s. Our next region of Mexico will be San Luis in northern Sonora, followed by Caborca 2024. In roughly two weeks or for Friday, 12/22 Seaboard vessel arrival, Peruvian asparagus will transition heavily from south to north. Due to the hot weather in the south, most fields in the Ica growing area have closed for 2023. More fields are opening in the north due to milder weather conditions, where yields can reach 70%. In Trujillo, Jayanca, and Olmos, 60% of the crop is smaller, which means XL - JBO are limited. There is already a gradual increase in volume in the northern growing areas, with the first container arriving on 12/22 and increasing the following week. Throughout December and January, Mexican asparagus supplies become questionable.



There are no triggers in effect: markets are steady at slightly lower levels. The main crop is adventajada. With a higher percentage of #2 grade fruit available, adventajada has better availability across all sizes.







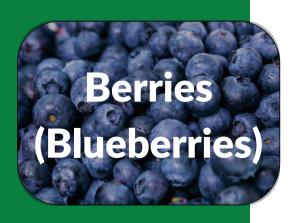


Supply in FL and MX is increasing, and quality out of MX is very good, with fruit peaking at larger sizes. GA is done.

By mid-December, MX will be in seasonal volumes. Supplies of colored bells out of Central MX will improve somewhat this week, but there will be no significant volume until January. Demand is exceeding supply.



Central Mexico fruit is making its way to California DCs in Los Angeles, Santa Maria and Oxnard. The cooler weather in Central Mexico is improving quality. There are fewer reports of red cell and soft fruit being reported. A steady market is expected. This item is readily available FOB out of the McAllen and Pharr Texas ports of entry. As we move into late December, supplies should increase slightly.



Peruvian imports are being transferred in from Long Beach, Oxnard, and Los Angeles. Mexican products are also coming into play from Texas transfer trucks.

Florida is primarily dealing with Peruvian fruit being transferred from ports in New Jersey and Miami. Volume deals are offered with lower FOBS. Full pallets can be delivered to most mid- and southwest destinations.

Light numbers of Central Mexico products have been crossing into the U.S. These numbers are expected to build over the next few weeks. Colder weather has delayed production numbers over the last several weeks, but that trend seems to be subsiding.

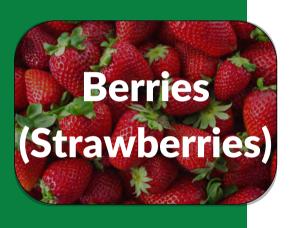






Good supplies continue to cross into the U.S from Baja and Central Mexico. The product is then transferred into the California DCs in Santa Maria, Oxnard and Los Angeles. Quality has been good. Volume deals have been offered out of San Diego but that area will see lighter numbers moving forward causing markets to firm up.

Ample supplies of non-transferred fruit are available FOB in Texas.



McAllen, TX has increasing crossings. The market is eager for fruit from new growing areas. Last week's fruit had some water issues, but the growers have worked through them. Quality is improving. Production in Santa Maria, CA is declining rapidly at the tail end of the season. The cooler weather in Oxnard is improving quality but reducing yields. California's production is expected to remain low until Oxnard's fruit colors up in December. Dover, FL has just started its season. Last weekend's cold snap slowed things down a bit this week. Major retailers in the area have pre-booked large amounts of products for ad business out of this new area, causing tight supplies on the open market. Numbers will increase in this area over the next several weeks.



Broccoli continues to be plentiful. Yuma supplies began this week/next week. Supplies remain good in Mexico and Santa Maria. Look for this market to continue to adjust lower as we head into the weekend with good quality.





















The supply of Brussels sprouts continues to be good. Size and production in Salinas and Oxnard are improving. Next week, this market is expected to decline slightly.



The market for whole carrots is steady at a higher level, but with slightly better availability as suppliers return to the Bakersfield growing region. Suppliers are still monitoring numbers at the start of this region. Grimmway is also looking to start their Georgia program mid/late December and that will run through May. Pricing and availability will be sent soon.



Cauliflower supplies continue to be good in Santa Maria, Mexico, and Salinas. Yuma has started off with good supplies. In the coming week, supplies will remain steady with fair quality.

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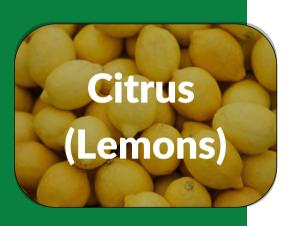








There has been a tightening of supplies with multiple shippers. This market is active. Throughout the rest of the week, southern California shippers will have lighter supplies. Shippers are no longer flexing on volume type orders. For the remainder of the week, expect light availability. It is still reported that the quality is good.



Currently, all three districts are shipping, with an overall peak size of 140/165ct. The market is steady. Fancy fruit will see some relief when District 1 ramps up each week, bringing more fruit to market.



As a result of light demand and improved crossings through South Texas, prices have been steady to slightly lower. The availability of large fruit 110/150ct is still reasonably tight, and the sizes are peaking on 230/250s. Supplies will tighten up again by mid-December.

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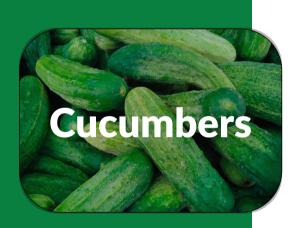








Supplies are in a good spot and markets are slightly lower. Peak sizes are 72/88ct. There are deals to be made on 138ct right now. As this crop peaks on medium and larger fruits, small fruit will tighten up significantly come January. The current gas time is around 48 hours, and the current brix is in the 11-13 range. The Florida juicing orange industry is thriving.



FL still has a moderate supply, we'll start seeing Honduran products starting next week, but volume won't increase until late December. In Nogales, steady but without real volume until mid-to late December.



The eggplant market remains fairly tight on both coasts. It should take about 2 weeks for MX and FL supplies to stabilize on the market

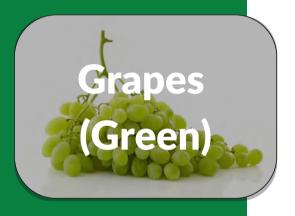




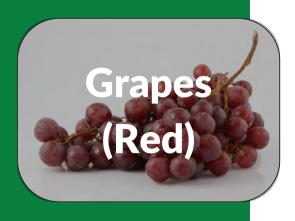




California's production is expected to remain steady throughout the week. It has been reported that the quality is good.



The domestic grape harvest in California is nearly complete. The majority of shippers are finalizing their inventories, and the deal should be complete between 12-15. Brazil and Peru imports are going to both coasts. Currently, there is a greater supply of greens than reds and a very small supply of blacks. In mid- to late January, Chilean imports will begin.



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Green onions are in good supply and the market remains stable. Market supplies will be good throughout the week.



The kale supply and quality are both good heading into the weekend. There has never been a better time to promote kale than now!



The demand for supplies has fallen off and good supplies are available to start the week. Shippers are flexing. It has been an ideal growing season in southern CA and Yuma for this commodity. Multiple shippers will continue to deliver good weights and quality throughout the week. Currently, supplies exceed demand. This week, you can expect excellent supplies and good quality.

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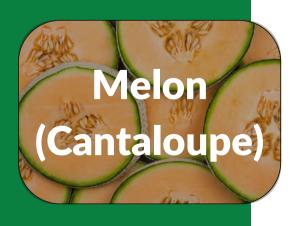




The availability of romaine as well as green and red leaf is plentiful in Yuma to begin the week. There are also plenty of Romaine hearts available. Quality reports on all leaf items are positive from multiple shippers. The trend is likely to continue throughout the week. Pricing is extremely competitive, so promote as much as possible. Most shippers are flexing.



In Yuma, Mexico, and Oxnard, spinach and arugula are available in good quantities. Yuma's product has a great texture, size, and color.



Offshore product focused from FL with product becoming available in CA, PA, and TX. The product has good quality with Brix levels between 12-16. Other sizes are available, but 15s are limited. The fruit has a slight green cast, but the flavor is excellent. Due to Guatemalan weather, yields are expected to be lower for the remainder of the year.

The domestic fruit season has come to an end, and supplies are limited. Cantaloupe 15s are hard to find, whether they are domestic or imported. As Northern Mexico's weather cools, Mexican fruit is becoming limited.

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Offshore product focused from FL with product available in CA, PA, and TX. There is a great deal of quality in this product, with Brix levels between 10 and 13. There is a peak in honeydew on Jumbo 4s and 5s. Smaller sizes are hard to come by.

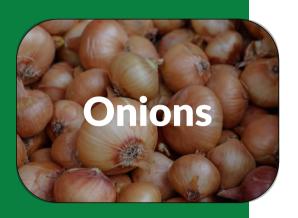
With very limited supplies, the Domestic Fruit is coming to an end. The Mexican honeydew is readily available and suppliers are looking to make deals. The 5s and 6s are peaking.



There is a decent supply of Mexican watermelons, but sizing is limited. Watermelons can be shipped in bins or cartons. There has been a limited amount of fruit available in Northern Mexico due to the weather and growers are waiting for fruit from Southern Mexico. The quality has been fair, and shippers want to deliver locally.



As holiday demand subsides, availability is improving. The availability of whites and browns remains limited.



A rise in export demand, mainly from Mexico, has put upward pressure on prices as a result of this increase in demand.



Washington pears are coming out of controlled atmosphere storage now. The quality has been excellent.



Pineapple supplies are improving, but continue to be impacted by storms in the tropics and delays at Caldera port. With excess storms, the product is extremely limited during this time of year. All sizes are affected, especially 7ct crowned. The production has been supplying larger fruit. Mexican pines are having quality issues but should be available towards the end of the month.

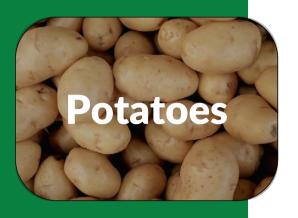












Both Norkotahs and Burbanks are available. 40 and 50 CT Burbanks are least available. In all growing regions, profiles are peaking at 90 CT, with plenty of promotable volumes of 70 - 100 CT.



Steady at elevated levels, FL is struggling with issues related to the rain which are affecting the supply. There are fewer yellows available. As we continue to see light numbers coming in from Sinaloa, we anticipate that they will improve next week.



Shipments of domestic 1st-grade plums will end this week. Inventories of 2nd-grade plums may linger for another week or two. Beginning in mid-December, imported peaches will increase in volume in January. Pomegranates and persimmons are still in full production in the United States. There will be a shipment of persimmons until mid-December. Pomegranates will be shipped in January. Throughout March, California Kiwi will be in good supply. The Chilean Kiwi will begin in April.









Markets on rounds and romas will remain volatile until the end of the year due to a lack of demand and a greater supply. There is an extreme shortage of grapes and cherry varieties in particular. In about two weeks, we'll see some very light numbers in Nogales. Markets are expected to remain active through early January.

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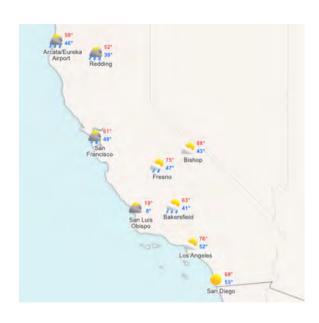
# Weather Undates





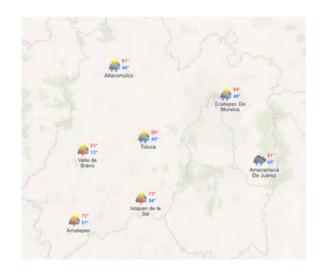
# **CALIFORNIA**

On Tuesday, high pressure will bring colder mornings and warmer afternoons. Lows will be in the low-mid 30s south of King City, and upper 30s to low 50s elsewhere, with daytime highs in the upper 60s to upper 70s. A low-pressure system arrives Wednesday morning bringing a chance of light to moderate showers through early Thursday, but rain totals shouldn't exceed ¼". The weather will moderate with cooler nights and warmer days, but as skies clear Thursday, temperatures will drop with lows Saturday morning in the mid-20s and highs in the low-60s.



# **MEXICO**

Tuesday and Wednesday will be mostly dry. With the passage of a cold front, isolated showers and t-storms are possible on Thursday, followed by cooler temperatures on Saturday morning. High temps in the low 60s to near 70 into the weekend. Temperatures in the mid-40s to mid-50s through Friday morning and mid-30s to mid-40s by Saturday.



For more information: <a href="https://www.ventusky.com/?p=31.4;-89.7;3&l=rain-3h">https://www.ventusky.com/?p=31.4;-89.7;3&l=rain-3h</a>

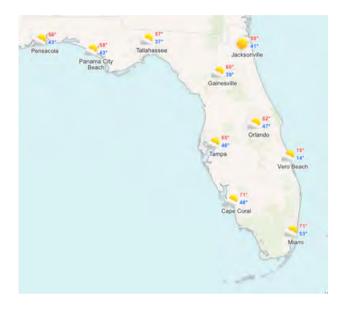
# Weather Updates





# **FLORIDA**

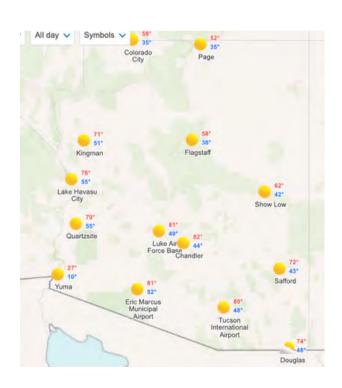
By Wednesday and Thursday, a cold front will dive southward, bringing cooler air and the possibility of frost over Northern Florida on Thursday and to a lesser extent on Friday morning. An approaching cold front will increase shower chances over the weekend as temperatures warm.





# **ARIZONA**

In Greater Phoenix, high pressure over Arizona will result in near-record temperatures by midweek, with upper 70s-80 degrees expected. Tuesday morning lows will be in the upper 30s (Roll, Dome, Wendon) 40s-low 50s elsewhere, and only warm a couple of degrees by Wednesday-Thursday. With the upper ridge moving eastward starting Friday, we will see a brief cooldown and increasing northerly winds into the weekend. By Saturday, the highs will drop to the mid-60s to low 70s, with lows in the mid-upper 30s for Mohawk Valley and Dome, and in the 40s for Yuma Valley, Imperial, and Coachella.



For more information: <a href="https://www.ventusky.com/?p=31.4;-89.7;3&l=rain-3h">https://www.ventusky.com/?p=31.4;-89.7;3&l=rain-3h</a>

# Freight Undates

The lack of westbound backhauls from major US cities is creating a demand for trucks, especially in the California growing regions. The truck market in the Pacific Northwest is expected to remain active. There will be a high demand for trucks over the Christmas holiday season.

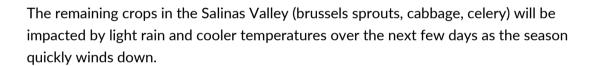


.S. On-Highway Diesel Fuel Prices*(dollars per gallon)			full history "XLS		
				Change from	
	11/20/23	11/27/23	12/04/23	week ago	year ago
U.S.	4.209	4.146	4.092	<b>♦</b> -0.054	<b>♦</b> -0.875
East Coast (PADD1)	4.155	4.121	4.139	♦ 0.018	<b>♦</b> -1.052
New England (PADD1A)	4.457	4.447	4.432	<b>♦</b> -0.015	<b>♦</b> -1.202
Central Atlantic (PADD1B)	4.471	4.467	4.458	<b>♦</b> -0.009	<b>+</b> -1.271
Lower Atlantic (PADD1C)	4.007	3.959	3.990	♦ 0.031	<b>♦</b> -0.963
Midwest (PADD2)	4.207	4.115	4.025	♦ -0.090	♦ -0.882
Gulf Coast (PADD3)	3.841	3.793	3.737	<b>♦</b> -0.056	<b>♦</b> -0.787
Rocky Mountain (PADD4)	4.268	4.204	4.128	<b>+</b> -0.076	<b>♦</b> -1.122
West Coast (PADD5)	5.069	4.997	4.912	<b>♦</b> -0.085	<b>♦</b> -0.590
West Coast less California	4.571	4.490	4.418	♥ -0.072	₹ -0.809
California Drices include all taxes	5.640	5.579	5.480	<b>♦</b> -0.099	<b>♦</b> -0.336

For more information: https://www.eia.gov/petroleum/gasdiesel/

# Prop Undates December 6, 2023

As harvests roll on in the Southwestern Desert regions supplies and quality remain in generally good shape, warm days and cool nights have created excellent growing conditions and current stands are strong overall. There have been some temperature swings recently with some heat and then cooling down significantly. This has created longer cores in some current leafy green fields, especially romaine along with red and green leaf. Carton weights, head size and head densities are increasing in these first plantings as harvests roll on in the leafy green fields. Certain fields are showing some lighter carton weights due to lighter head densities (puffy heads and lighter hearts) along with small seeders and some ribbiness and twist in the romaine stands. Romaine fields are showing generally open heads with very little cupping and light blanching in the hearts. This is typical in the desert regions reminding us of the difficulty producing hearts in these regions. This will vary from shipper to shipper in these early plantings in the region. Romaine is generally in the 32-8lb range with icebergs having mediumsized heads and carton weights in the low 40lb range. Broccoli and cauliflower production will slowly increase as more growers begin harvesting in the Desert regions and production quickly winds down in the Salinas Valley. Growers indicate that the various upcoming crops are on schedule and aside from some occasional bottom rot/soil disease (Fusarium) there are no major issues at the moment.



To the south strawberry supplies in the Santa Maria and Oxnard regions are on the decline as Mexico and Florida begin to gradually increase production. Celery harvests in the region have recently begun and these first plantings have been impacted by Fusarium impacting yields.

Tomato and dry veg production (pepper, squash, eggplant, cucumber, beans etc) has shifted to Florida and Northern Mexico for the winter months. Both regions were hit with tropical storms during plantings which has impacted supplies from these regions. Recent rains in Florida have impacted current production in the near term. In Mexico, labor will become scarce as we approach the Holiday season resulting in less production from these growing regions to start the New Year.

We will continue to follow the various events impacting production and keep you up-to date as we gather more information.







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